



“SAP Business One is key to the solutions that we use to address the challenges we experience in giving our clients the best possible service.”

Lizelle Botha, Financial Director, M Squared Projects & Design (Pty) Ltd

SAP BUSINESS ONE PAVES THE PATH TO SUCCESS

M Squared supplies local and imported natural stone, porcelain and ceramic tiles. Working with G3G, M Squared implemented SAP Business One to continue supplying products of the highest quality but in a more effective and efficient manner.

OBJECTIVES

- M Squared needed to improve inventory and stock control.
- Availability of information such as shipping details, quantities, and costs needed to be captured.
- Warehouse operations were not running smoothly, and stock taking was complicated.
- Delivery times was inaccurate and caused project delays.
- New software was required that could deal with the complicated nature of the products being sold and offer real-time information.

WHY SAP AND G3G

- SAP Business One can differentiate and group together different batches of each tile making inventory control easier and quicker to manage.
- G3G ensured there was a seamless integration between SAP Business One and the point-of-sale (POS) solution.

BENEFITS

- Since implementation, M Squared can now differentiate batches of each tile, revalue items and regroup according to the same average cost.
- Easy access to real-time information simplifies interactions with customers and improves customer relationships.
- SAP Business One provides a transaction history for every partner, whether a supplier, distributor or customer.
- Accurate forecasting and budgeting can now be conducted.
- Information about outstanding purchases and sales orders can be accessed quickly.
- M Squared is constantly in touch with both upstream and downstream stakeholders.



■ M SQUARED

Johannesburg, South Africa

■ INDUSTRY

Retail

■ EMPLOYEES

8

■ PRODUCTS AND SERVICES

Natural, porcelain and ceramic tiles and related products

www.msquared.co.za